HELP WANTED-MALE

SALESMAN.

We want to interview two sales-men, who can sell an 8 per cent. dividend paying security based on Manhattan real estate; if you have the character, personality and are really looking for something worth while it will pay you to see us. Immediately, Suite 807-869, 18 Ex-change pl.

SALESMEN—Desirous to carry out com-munity improvement, wanted by coopera-tive hone builders and factory establishers; commission. Apply Wm. B. Debes, 53 Park Erw. N. Y. C.

SALESMAN, real estate, high grade, experi-

enced man to work on Brooklyn residential roperty, commission. Call 10 A. M., Henry Nielsen offices, 154 Nassau st.

SALESMAN to call on the trade selling automobile parts. Apply to Grossman Auto Parts Co., White Plains, N. Y.

SOLICITORS.

STENOGRAPHER, real estate office; must furnish best references; salary \$30 a week. Browning, 110 W, 40th st.

First class man, experience in automobil ine preferred, willing to go out of town call at E. Tib st. Ask for Mr. Greenburg.

TELEPHONE SALESMEN-Experienced pro-ducers on the best proposition in the city

with managerships open to the best men. Pan-American Financial Corp., room 1616, 20 Bread st.

WE have an exceptionally fine opening for two educated, aggressive, ambitious, thinking men, ages 30 to 50, to asset in expanding our service, which is essential and an established success; permanent and lucrative positions, with splendid futures. 225 5th av., room 107.

SITUATIONS WANTED-MALE.

JAPANESE, first class butler, French cook wishes position in country; best four years city reference. Frank. Columbus 5779. APANESE butler wants position; long experience, honest, sober; personal refer-tes, Habii, 17 Concord st., Brooklyn. APANESE cook wants place, general house-worker, entire charge small family; long experience. Tack, 17 Concord st., Brooklyn. worker, child control at., Brooklyn. experience. Tack, 17 Concord at., Brooklyn. JAPANESE butler, valet, fine cook, for bachelor; references. Answer mail, S. M., 724 Lexington av.

JAPANESE, unusually good butler, cook, desires position in city; years' experience. Maya, 47 Prospect place. Murray Hill 2058.

JAPANESE cook-butler; 19 years' experience; ence; recommendations. B 87 Herald, tierald ag.

cncs; recommendations. B 37 Herald, lierald 89.

3APANESE student, experienced, wishes
work in private home, heard, roem, small
year no coolding. Said, 330 E. 57th.

3APANESE student as valet-secretary of
butter; neat, intelligent; heet recommendations. Yume, 102 W. 123d. Morn. 8103.

3APANESE cook, housework. Hirata. 336

3APANESE cook, housework. Hirata. 336

3APANESE cook, housework. Hirata. 336

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3APANESE cook, housework. Hirata. 336

3APANESE cook, housework. Hirata. 336

JAPAN SE stindent as valet-secretary or butter; neat, intelligent; heet recommendations. Yume, 102 W. 123d. Morn. 8193.

JAPANESE cook, housework. Hirata. 335 E. 37th.

JAPANESE cook, housework. Hirata. 335 E. 37th.

JAPANESE wants porition at any work, morning, afternoon, Seo, 730 Lexington av.

JAPANESE, houreman, winnes position. Write J K., 59 W. 96th st.

JAPANESE, useful butler; good recommendations. Kuni, 165 West 122d st., city.

KITCHENMAN, experienced. Hunt, 2460 7th as., api, 22. Phone Adubon 1850.

MAN with Ford car wishes position, sales man or collector. F. Woodruff, 63 Goodwin place, Brooklyn.

MASSEUR, colored, license 11115, visiting, MASSEUR, colored, license 11115, visiting, warded to make herself reportally use.

man or collector. F. Woodruff, 63 Good-win place, Brooklyn.

MASSEUR, colored, license 11115, visiting, residence; satisfaction guaranteed. Fox, 446 W. 45th at.; Longacre 1454. MAISON-JAQUELINE, N 634 HERALD, 280
GIRL wanted to make herself generally uneful in dentist's office. Apply in person after 4:30 Thursday, Ffiday, 576 5th av., N. Y., Room 702.

GOVERNESS for 8 year old girl; must speak French fluently; also full knowledge of health care and live in suburits all year; only best recommended need apply. Box 386, 200 cable Bull ling.

HOUSEWORKER—Pellable white woman as cook and first floor worker in family, three adults; must be good cook, clean and have reference; no objection to widow with young daughter. Write 30 Essex rd., Summit. N. J., or phone 1076 Summit. PAINTER, colored, wants position, landlord; anywhere. Moore, 139 W. 138th, care Mc-Speciable colored man; good worker. Will-am Now., 132 West 534 st., city.

PCSITION of trust desired; am 45, active, married; furnish Al city references. B SALESMAN (ex-whisker), large personal clientele, New York, New England States, part 18 years; highest references. E 1351 Herald, Harlem. Herald, Harlem.

8A-LESMAN, road experience, hardware and printing trade (30); good character; good record. G 25 Herald, Herald sq. SALESMAN, juminer, desires position in gents' furnishing establishment. E 1364

Herald, Harlem.

SECRETARY-STENOGRAPHER (25). un-SECRETARY, stenographer, several years with railroad president, Wall st. financier: cxcelient New York, Paris references; posi-tion here or abroad. Green, 18 W. 125th st. SECRETARY SECRETARY tenographer, capable and efficient, desires position: 5 years' experience. A. R. Miller, 37 East 58th, Plaza 2893.
SHIPPING clerk (30), efficient all around: take charge. Bohm. 134 E. 124th. SHOE salesman: young man wishes to learn, evenings or full time. Schultz, 58 Stagg st.,

Brooklyn.

SHOE salesman, married, wishes position retail store. N 624 Herald, 280 B way.

STEADY position delicatessen, tea, coffee; experienced fruit, vegetables; lee cream parlor. J. W. Wairlis, 63 West 139th, care P. Tallmer. STENOGRAPHER, young man, knowledge of bookkeeping; 2 years' business experience; high school graduate; ambitious; hard work-er; excellent references. B 44 Herald, Her-

er; excellent reasons and ad ad ad ad securate; 6 years' experience. Il 66 Herald, Herald sq. SUPERINTENDENT, of 20 years' experience ranging from rall-road and dam to munition and industrial con-struction, wants position; will go anywhere, Address R. H. St. Clair, Myerstown, Pa.

TRAVELLANG salesman of proven ability is open for good paying proposition; thereoughly acquainted with every State west of the Mississippi; have been selling furniture, but will consider other lines. Wm. A. Langerare Monarch Mig. Co., Wiehlta, Kan. open for good partial of the west of the Mississippi; have been selling furniture, but will consider other lines. Wm. A. Lang care Monarch Mfg. Co., Wichita, Kan.

VALUET TAILOR, first class man, excellent character; have passport. Care Kuntz, 74 West large apartment house work; bonus given. Firm. 500 West 134th.

VALUET or butler, refined Japanese. Joe, 148 W. 65th st.

VALUET or butler, refined Japanese. Joe, 148 W. 65th st.

WATCHMAN, experienced, reliable and thoroughly competent; references. G 33 Her-

ald. Herald sq.
Young man, 26, desires connection manufacturing concern; knowledge Spanish;
apeaks Italian; thorough Enrilsh correspondent; handle details efficiently; executive
ability. G. 3 Herald, Herald sq.
Young man, 23, desires cierical position;
understands accounting, law, typewriter;
excellent references. B.S Herald, Herald sq. YOUNG man wants work spare time, mornings or evenings; clerical or otherwise. V. R. hav 10, Union Sauare,

YOUNG man, 22, wholesale stationery, ex-perienced. Columbus 5123, 95 Amster-YOUNG man (21) wishes position, helper anything. Behensky, 494 E. 74th st.

EMPLOYMENT AGENCIES. Situations Wanted-Male.

JAPANESE SERVICE AGENCY,
106 West 46th, cor. 6th av.
Bryant 7787-6608.
Cook, butler, chauffeur, couple,
heuseman, kitchenman,
JAPANESE AMERICAN EMPLOYMENT
AGENCY,
150 W. 46th st. Bryant 8079.
Select Domestic Help.

JAPANESE Select Employment Agency Bryant 731, 804 6th av., between 45th-46th stw.; fancy cook, faithful butler. JAPANESE help of all kinds furnished.
Y. Fujiwara, Japanese Dept., Abbott's
Agency, 879 6th av., 50th, Circle 4770.
JAPANESE Domestic Employment Agency;
select help, 187 Levinston av. Mad. Sq. 0178. telephone and general office work. Pomercy Co. 708 Licination at Brooklyn.

PRINTING OFFICE ASSISTANT
to enter orders, answer phone and correspondence; knowledge of stenography preferred, Graphic Press, 46 Gates av., Fiklyn.

SALESWOMEN to sell a high class security; good proposition to right woman; good woman can earn from \$100 to \$200 per week. Apply in person from 10 to 1, room 712, 50 Court at, Procklyn.

SEAMSTRESS French maid, light chamberwork references. Tel. Riverside 3340. 669 West End.

EPCRETARY, efficient stenographer and bookkeeper; American; salary \$25. Apply at once, Eastern Millinery Association, 200 feb av.

## HELP WANTED-FEMALE.

ANY intelligent person, either sex, may earn \$160 to \$200 monthly corresponding for newspaper; \$15 to \$25 weekly in spare time experience unnecessary; no canvas-ing subjects suggested. Send for particulars, National Press Burgau, Buffala, Novalence, National Press Burgau, Buffala, Buf ets suggested. Send for particulars, Na-onal Press Bureau, Buffalo, N. Y.

BOOKKEEPER ASSISTANT.
Young lady Christian, as ledger clerk;
some experience; must be a good writer
angly by letter; \$16 to besinner. Edward
Todd & Co., I W. 34th et., N. Y.
BOOKKEEPER, responsible position, managing office; only those having experience
in draws manufacturing house need apply.
G B 210 Herald, Herald so, CASHIER in meat market; must be quiet and accurate; steady posttion. M. Buchs baum & Sons, 792 Columbus av. CHAMRERWORK, refined girl; must be clever answering the telephone, in doctor's house. Call 46 E. 75th. house. Call 46 E. 75th. CHAMBERMAID, waitress, Scandinavian, two in family; reference required. 117 E.

Toth.

CHAMBERMAID-WAITRESS wanted in rectory of St. Veronica's Church; references.

67 Weshington St., city.

CHAMBERMAID, valitoes, family of 4, private house. 308 W. 72d. Call mornings.

CLERKS AND TYPISTS WANTED METROPOLITAN LIFE INSURANCE COMPANY.
Girls 18 years of age and over.

Hours 9 to 4:20 o'clock.

Saturdays 3 to 12 o'clock.

Luncheon serve! free.

Salary to start, \$12.

E. Střii.

WOMAN, 25 to 40, high school or scollege graduate, posseisring initiative and tact; sucrational work; position permanent; \$1,000 salary; bonus to start, spiendid opportunity to advance. E 120 Herald, Herald sq. YOI NG woman, pleasing personality, for stenography and typewriting; one that can take dictation in French preferred. Apply non Madison av., room 602, between 3:30 and 6:20. Abilities of clerks reviewed every six marchs.

Prese of average ability should be receiving perm Sid to \$18 per week after the second The variation is due to difference You NG lady wanted several evenings week-by for mending in return for plane instruc-tion, first cla t teacher. Write Y 632 Her-nia Herald sq.

agraphy and dictaphone operating.

Apply in person, between 9 and 4:36 o'clock, room 5033, Metropolitan Building. 1 Madison av. (at 23d st.), New York.

CLERICAL Work.—Protestant firm requires neat young girl to assist in bookkeeper's office; must be good writer and well recom-mended; purmanent nod progressive position Wm. Davies & Co., 353 5th av.

Hairdressing, maleuring, marcel waving, all branches taught; register new for high lass positions; demaind for Wanamaker graduates never so great; learn in an environment of wealth and refinement; day and avening classes. Phone 1179 Vanderbill.

EARN \$25-\$150 weekly, only through Prof. Rohrers the Reliable Hairdress, Manicure Beauty School; \$5 up; free for service; earn white learn; circular explains, 119 W, 42d st.

LADIES, ATTENTION!

Hair and beauty culture taught scientifically; qualifies you in short time to earn \$30 to \$150 weekly; day, evening classes. Call or write for free booklet H, Academy of Hairdressing and Beauty Culture, 155 W, 44th st. Phone Bryant \$405. COOK and waitress, half time, experienced young woman who has her own home, to make herself generally useful in family of 2 duits in small apartment; hours from 2:30 until after dinner; must be competent; Scandinavian preferred. Apply between 4 and 6 decided apply 120, 157 West 57th st. COOK and chambermald-waitress wanted, 2 girls, for family of 2; German or Humgarian preferred; city reference, 70 E, 77th st. apt, 618.

COOK, for small family in the country, where other help is kept, Call at 314 W. 19th st., apt, 4 west, after 10.

HELP WANTED-FEMALE

COCK and general houseworker, competent; family three adults. Ryo, N. Y.; personal teference. Apply to E. G. Clapp. 112 Duans of New York city.

COCK, competent, also chambermaid-wait-ress, family of 8 adults; good wages; references; Englewood, N. J. Phone Englewood, Rog, or write A. S. C., Englewood, N. J. COOK, trained, for a baby nursery in city wages \$50. Apply 51 W. 51st st. COOK (white), family of adult : reference required. 220 W. 08th st. Phone River ride 9488, apt, 5D.

HOUSEWORKER, white, plain cooking, small family, apartment; good wares, Marx, 720 Piveride Drive, cor. 149th. Phone Addubon 1004.

HOUSEWORKER, general, good plain cook; adults; personal references; \$40; Forest Hills, Long Island, 15 minutes from Penn. Station. Phone 6532 Boulevard.

INSTRUCTOR, SPANISH, REFINED, COM-PETENT, CALL VANDERBILT 8176 FOR APPOINTMENT.

NURSE, experienced, for 21-months-old baby boy; as lst with chamberwork, mending; two in family; references. Phone Scaradale

NURSE, Protestant, experienced, for boy 5 years; assist with light duties; personal references. Call before 11:30 or after 5, 216 Neet 99th, apartment 4B.

NURSE wanted, practical, for elderly help-less lady; state wages, reference; per-manent position, Address 44 Barker av., White Plains, N. Y.

White Plains, N. Y.
NURSE—Connectent nurse for child 235 years
old: personal references required. Call
room 618 Marie Antoinette Hotel, B'way,
67th et., between 1 and 3.

NURSE, white, for three girls in Hartsdale, N. Y.: wages \$70. Call 141 W. Söth, be-tween 10 and 12.

NURSE, experienced, six months old baby; references. Call. 2 to 6, Apartment 2, 75 Fort Washington av., corner 162d, pp. 100 as-1-tant, general filing, answering telephone and general office work. Pom-roy Ca. ON 1 telephone

5th av.
TELEPHONE switchboard operator, \$45
month, board and room. Jewish Hospital,
Classon and St. Mark's avs., Brooklyn.

UNDERWOOD BOOKKEEPING MACHINE OPERATORS.

Good opportunities for Underwood bookkeeping machine operators with banking experience. Write, stating age, experience and nation-ality. Address

WAITRESS-CHAMBERMAID. - Experience

woman wanted as waitress-chambermal and mending, family three adults in small house where Chin se chef is employed, sales at home if preferred; city references required. Telephone Thursday evening, between 5 and 9 o'clock, Rhinelander 7077.

WAIST DRAPERS, FIRST (LASS: STEAD)
POSITION: GOOD SALARIES, APPLY 18

Instruction.

WANAMAKER BEAUTY SCHOOL,

883 5TH AV., NEAR SETH.

LEADING SCHOOL OF AMERICA.

EARN \$50 WHEKLY.

Entablished 1897.

GAHAGAN AGENCY, 236 B'WAY.
F. M. I. King, mgr.

Stenographer, \$30; bookkeeper, \$30; assistant bookkeeper, \$20; legal stenographer, \$30; tenographer, \$40; teverall, commercial experice, \$18-\$20; teypist, \$18-\$22; various clerist, \$15-\$20, &c. cal. \$15-\$20. &c.

No reclistration fee.

WEAVER EMPLOYMENT SERVICE,
574 5th av. (47th st.)
Secretary (steno), college graduate, research
and executive duties, \$40.
Dictaphone operator, \$110 month,
Typists, \$85 a month; typist clerk, \$20.
Beginning clerks, \$15.
NO RECISTRATION FEES.

OFFICE SERVICE COMPANY.
Downtown office, 16 John et.
Stenographer, German dictation, \$25-\$30;
typists, several, \$15-\$20.
Uptown office, 103 Park av.
Comptometer operators, payroll experience, \$20-\$25. Several openings for cierks, typists, stenographers, \$60.

EMPLOYMENT AGENCIES.

Commercial Help Wanted.

"FOR the particular business girl."
THE STANDARD COMMERCIAL BUREAU,
185 Madison av., at 34th st.
Miss Shelley.
PRIVATE SECRETARY, college woman;
unusually desirable connection.
SECRETARY—Must be able to handle large
amounts of money \$35-840.
LURRARY ASSISTANT: education organization in Brooklyn; experience unnecessary;

\$1,100.
COLLEGE WOMAN, interested in older children: attractive resident position, near New York; \$100 and living.
MAIL CLERK, \$22.

BAREER & MacCOLL.

VOCATIONAL, SPECIALISTS,

FOR RECISTRATION OF SPECIALIZED

OFFICE ASSISTANTS.

THE PROADWAY

9 CHURCH ST. NEAR COETLANDT ST.

Stenographers, law \$35, commercial \$20.

\$25; typist, \$20.\$22; file clerks, \$35; switchbeard \$18; many ather Christian firms.

TERMINAL EMPLOYMENT EXCHANGE

AGENCY, 154 NASSAU ST., 103 PARK

AV.—Dictaphone operators, \$110; stenognohers, \$25.\$28\* typist, uptown, \$85; clerks,
\$18. HOUSEWORKER, good cook, white, to wait on table and take care of lower floor for family in Hartsdale, N. Y. 40 minutes from Grand Central: wages \$70-\$75. Apply be-tveen 10 and 12 A. M., Tuesday, at 44 12, 53th st.

HOUSEWORKER, WHITE, GOOD COOK, NEAT: REFERENCES: TWO ADULTS, CALL THURSDAY, 4-6 RIVERSIDE DRIVE, APARTMENT 6A, NEAT HOTH ST. HOUSEWORK, refined Protestant, Swedish of Norwegian preferred, for small family; good wages: no laundry; city references required. Apply 10 to 12, 957 Park av., apt. 5A

Domestic Help Wanted.

COOKS, CHAMTED MAIDS,
WAITRESES, LAUNDPESSES, HOUSEWORKERS, NIPSES,
FOR INFANTS AND CHU, DREN,
MOTHERS HEI PERS,
COUPLES OF ALL KINDS,
LAZARE'S AGENCY,
200 E. 72D ST.
SOUTHEAST CORNER 3D AV.

ILS seeking domestic positions in the ver-ust families always "FOLLOW THE TRIANGLE."

Station. Phone 6632 Boulevard.
HOUSEWORKER, experienced young white stri; good plain cook; 2 adults; best wares; carfare. Apt. 3 northwest, 611 W. 112th st. Tel. Cathedral T139.
HOUSEWORKER, white woman, first class, cook and for general housework; no washing; small family of adults at Englewood, N. J. Tel. 64r. H., Whitehall 1855.
HOUSEWORKER, white, to cook for family of 3 adults and child; no washing or cleaning; good home and wages; reference required. Mrs. Kuttner, 390 W. 109th st.
HOUSEWORKER, white, plain cook, small family, American; no laundry; high wages; privileges. Apply 34 Gramercy Park, Apt. 4C. Phone Gramercy 518.
HOUSEWORKER—Young capable white woman for general housework, good wages, steady position, in small family. Dr. Doege, 55 Union av. New Rochelle, N. Y. "FOLLOW THE TRIANCLE."
Cooks, kitchenmaids, houseworkers, chambermaids, waitresses, nurses, couples, butlers,
chaufeurs; positions free to gitte,
TRIANCIDE EMPLOYMENT AGENCY,
(Miss Suste Rice, Manager),
1104 Lexington av., Mist at.
Phone Lenox 314.
AT MISS HOFFMAYER'S AGENCY,
10 East 43d st.
Kitchenmaids, cooks, laundresses, waitreves chambermaids, children's nurses, usetul couples.

ful couples.

NURSE, \$125: cook, \$30: houseworker, \$80: waitreases, chambermaids, laundreases, kitchenmaids, inexperienced girls.

MISS FITZGERALIVS BUREAU, 360 FIFTH AV.

NURSES, \$05: cook, \$5: houseworker, \$30: waitreases, kitchenmaids, chambermaids.
MISS FITZGERALIVS BUREAU, 566 FIFTH AV.

HOUSEWORKELS, cocks, chambermalds; good positions. Bertha Carlson Employ-ment Agency, 2280 Broadway, corner 82d st. Phone Schuyler 107d.

Phone Schuyler 1076.

BRENNAN'S EMPLOYMENT AGENCY, 46 East 60th st.

Domestic help for the city and country.

STRICK'R'S AGENCY, 40 Fast 28th st.

OPPNINGS FOR ALL POSITIONS.
PHIVATE FAMILIES. GOOD WAGES. T Malmberg's Agency, 1049 Lexington av. (74th) -Cooks, wattresses, chambermaids. (74th).—Cooks, wattresses, chambermaids, houseworkers, couples.
COOKS, chambermaids, wattresses, parlormaids, laundresses. Lida Seely Employment Agency, 38 W, 52d st.
SECURITY EMPLOYMENT AGENCE, 51 EAST 42D ST.
OPFICE POSITIONS OPEN. MODELS.
Stylish models, size 16, for high class coat and wrap house; nermanent pocition.
MILLER & SINCER,
Room 210, 1261 Broadway.

Room 910. 1261 Broadway.
MOTHER'S believe to assist with 2 children
in the country. Call at 314 W. 99th st.,
apt. 4, west, after 10.
NUREE, capable of taking entire care of
three year old boy: travel; good references
necessary; good salary. Apply by letter only,
Advertiser, 291 Madison av.

HELP WANTED-MALE.

ACCOUNTANTS. .

YOU CAN EARN \$184 A WEEK. READ THE BUS ESS BUILDERS' ADVERTISEMENT.

ACCOUNTANTS senior, with thorough knowledge and practical experience in au-fiting and investigations. Apply in writing, stating experience, instinality and salary expected to Leslie, Panks & Co., 50 Church ACCOUNTANT-We will help you to start required. Write, stating experience, age, re-licion. N 571 Herald. 280 B'way. required. Write, stating experience, age, reliction. N 571 Hernid. 280 Hway.

ADVERTISING man wanted for steamship
department of new and high grade monthly;
also man for railroad department; must
have experience in securing equipment advertising; exceptional opportunity for contract
producer; preference given to men now employed on steamship and railroad publications; in writing; give details of experience;
communications treated with strict confidence. Address Redtied Publishing Co.,
line, 18 Fast dist st., city.

ANY INTELLICENT PERSON, either sex,
may earn \$100 to \$200 monthly corresponding for newspapers; \$15 to \$25 weekly in gar
yassing; subjects sure sted; send for particulars. National Press flureau, Buffalo, N. Y.

BANK CLERKS. ARE TOU LOOKING FOR A GOOD POSITION? READ THE BUSINESS BUILDERS' ADVERTISEMENT FOR SALESMEN.

BAKER, with experience in cracknells or comblecuite. Oakdale, 167 B'way, B'hlyn. BrokkerEPER, accountant; thoroughly experienced in dried fruit or wholeaste grocer/lines, able to furnish trial balances, financial statements, rax reports, &c. hard worker and good penman. Address with references, stating experience, B 1033 Heraid, Fulton st. 30V for general office work and as mea-senger for New York Stock Exchange Irm; reference required. N 633 Herald, 90 Wway. BOY wanted: must be bright, active and ambitious to advance. Geo. F. Wiemann Co.,

BOYS.—Bright errand boys, over 15; \$14; references. 585 Madison av. COUPLE, competent cook and useful butler, in family of two adults, residing throughout the year in the city of Rochester, N. Y.; good references necessary; no laundry, care of furnace or outside work; very desirable, permanent position. Address, giving particulars and gudvising where applicant can be seen Friday or Saturday, B 132 Herald, Herald see.

COUPLE Wanted-Man experienced dairyman, woman need cook and caretaker; year round, Long Island; room for one child; best references required. Interview Bacon, 25 W. 67th st. Thursday evening, 6 o'clock, or Friday morning, 9 o'clock.
COUPLE: man useful butler and run car, woman cooking and housework, Address Ber 551, Lawrence, L. I.

DRAFTSMEN. YOUR DUSINESS IS SLACK RIGHT NOW, READ THE BUSINESS BUILDERS, ADVERTISEMENT FOR SALESMEN.

ENGINEERS (CIVIL).

YOUR BUSINESS IS SLACK RIGHT NOW. READ THE BUSINESS BUILDERS' ADVERTISEMENT FOR SALESMEN.

An advertisement in the Lost and Found columns of THE NEW YORK HERALD offers a real possibility of recovering your lost property.

HELP WANTED-MALE

That is the exact average earnings of the salesman whose letter appears below.

He came with the Business Builders seven months ago, with absolutely no

tells its own story.

"I am in receipt of your letter of November 11 and am only too glad to cooper-ate with you in recommend-ing the Business Builders

Builders last April with ab-solutely no selling experi-ence, and through the in-tensive and at the same time most interesting train ing received with the Busi-ness Builders find myself in possession of one of the finest opportunities as district sales manager one could ever imagine as a direct promotion from the Business Builders.

"I cannot speak too highly of what this has meant, especially since life itself and one's vocation are very serious to me. Be kind enough, therefore, to tell associating himself with the appreciated the opportunity that he can do little else than express in the highest terms his sincerest appre-ciation that it was ever of-

"With kindest regards to Mr. Elliott and the rest of the boys, I am, "Very truly yours, (Signed) "B. V. Edwards,"

find and develop 194 men during the next year; 18 will be chosen

During the past year we have trained and promoted 56 men to jobs from \$5,000 to \$30,000 a year.

The Business Builders is a permanent organization. You might not want a life job with any one of the three corporations we are developing this year, but next year the business YOU FIT may come along. And in the meantime you have a practical, thorough training in selling and sales management and an excellent income along with it.

Our work is under the personal direction of James W. Elliott, writer of MAN MESSAGES, which have been read weekly by the sales forces of nearly 700 national concerns. Mr. Eillott is cailed in the selling world "America's Most Practical Writer." During his ten years as a salesman he sold nearly every kind of merchandise in every State of the Union. Later, as a sales manager, he PROVED his ideas of DEVELOPING men be-

Your making good is a PER-SONAL matter. It remains abso-lutely and entirely with YOU. Think it over! And make up your mind to start RIGHT NOW

> Ask for Mr. Wells, Between 10 and 2.

JAMES W. ELLIOTT'S BUSINESS BUILDERS,

Fourth floor, 620 5th Av., at 50th St.

ETCHER-The New York Hera'd has a position open for an experienced etcher. Apply Foreman, Photo Engraving Depart-ment, 250 Broadway.

GROCERY SALESMEN. ARE YOU LOOKING FOR A GOOD POSITION? READ THE BUSINESS BUILDERS ADVERTISEMENT FOR SALESMEN.

HOUSEMAN wanted; generally useful; car of furnace, wait on table, &c.; privat heuse, family of two; may sleep in or out wag s \$60. Address Y 638 Herald, Herald so JAPANESE wanted, young, clean cut, chauffeur: prefer single man good t chanic. Inpuire 360 Fulton st., Brooklyn. MANAGER FOR RETAIL STORE with dry goods experience; ofther lady or gentleman, to open and conduct store; good opening for enterprising and ambitious person; state experience, references, salary required. Apply by letter to P. O. Box 151, Madison sq., city.

MAN and wife, no children, wanted for farm, fifty acres, about forty miles from New York; man must understand general farming, woman to cook and do housework. Chil between 10 and 2, or write. Boom 85s. Woolworth Building. MAN for general office work in wholesale pravision house, shipping department, ex-perionce in this line necessary, state salary expected. Box 75, 163 E. 125th.

MEN. ARE YOU LOOKING FOR A GOOD POSITION? READ THE BUSINESS BUILDERS ADVERTISEMENT FOR SAMESMEN.

OFFICE boy wanted in old established banking house; splendid opportunity for a boy
shout 16; other boys connected with this
house who place shown ability and willingmore are now holding important postrong, Addr.es, giving age, personal referonces and shary expected. Y. Is, P. O. Box
--T. City Hall Station, New York. OFFICE FOY IN LARGE MERCANTILE BETABLISHMENT, GOOD SALARY WITH EVERY CHANCE FOR ADVANCEMENT. BOX 186, M20 ST. JAMES BLDG.

OPTICIAN-First class all around man wanted with small house; good salary for right man. Inquire after 10 A. M., Dr. S. Wigler, 200 E. Houston st.
FIIOTOENGHAVER-Line and halfons of tographer wanted; night work, unloadie; good working conditions. Apply for rank, engraving department, Herald, 280 Brondway. Brondway.

PRIVATE tutor, college graduate (Christian) wanted for two boys living at White Plains; board furnished if required. Reply, giving terms, nationality, &c., 24 Greenridge av., White Plains, N. T.

HELP WANTED-MALE.

SALESMAN WANTED.

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